

# The Future Is Now

## WIN WITH TECHNOLOGY

TALENT AND TECHNOLOGY SOLUTIONS  
FOR TOMORROW. NOW.

P+C

**INSPIRE** 

# Products



Inspire brings companies a fresh, new way to lead through technology. We've designed our operations through the latest talent innovations and range of products to give you new ways of developing your technology and digital software and systems.

This product brochure is a brief guide of our offering and your benefits.

**Key Hire / Senior Appts 1**

**Bundling / Volume Team Builds 2**

**SoW (Statement of Work) / Projects 3**

**Off-Shoring / Outsource off-shore 4**



When it's important to get the right person for a business or project critical role, not just the first person in a CV race - our **Key Hire** product truly is best in-class. Our modern and constantly revised version of a classic search comes with a suite of value-add features to guarantee efficiency, success and customer satisfaction. Our methods, technology and reach means we never fail to get an offer within six-weeks from initiation of the campaign.

## Features



Full project planning and back-2-back mapped out in advance.

Tech first “deep-searching”, to create unparalleled long-lists for our team of dedicated senior delivery people to drill down from (unique to Inspire)

Time-saving process from video pre-screening to forensic target market mapping.

Six-week money-back guarantee - no offer within 6 weeks, we repay the retainer.

Free replacements guarantee.

## Benefits



Broader reach anywhere globally

Efficiencies across all aspects of the process

Exceptional candidate journey and experience

Innovative and a creative edge in the search for exceptional talent

Back-2-back agreements, so zero ambiguity

## Investment

• Fees as a % of the total candidate package :

30% = 6 month free replacement  
35% = 12 month free replacement

• Agreed part-payment retainer (30%/40%)

• The remainder of the fee upon success



Inspire was quick to provide us suitable options for a Portfolio Lead within a short time-frame, helping us close a hire with flexible terms allowing us to internalize the resource after a period of time.

*Leading Local Insurer*

# Bundling



**Bundling is our multi-hire solution for organisations needing to scale up permanent teams, either over time or with urgent project needs.** Like all great ideas, it's simple by design. By building bespoke talent-pooling campaigns, we turn reactive hiring into a pro-active solution. By signing an agreement to deliver multiple people of a similar type, we can affect significant cost savings. By knowing what your ideal team looks like we can reduce the workload of your internal TA functions and hiring managers.

*Bundling is the fastest growing area within the staffing sector.*

## Features



Facilitates forward planning, which is a benefit for any talent solutions provider.

Carbon offsetting of new hires as standard through our [Greenify](#) carbon off-setting.

Significant cost savings from traditional and transactional agency models. Supported with guarantees and assurances.

Video interview process with AI enhanced selection process. = saving time and reducing risk.

Internal process review to increase hiring success as part of our value-add service.

## Benefits



Above all else, 'Bundling' makes it possible to hire when internal Talent Acquisition performance starts to falter.

No need to repeat the conversations and start process over and over again.

One talent partner who truly understands you, versus hundreds of calls and a deluge of inappropriate CVs.

Fully functioned and aligned partners working

Better and more effective process = increased hiring success.

Turn on, turn up, turn down and turn off flexibility.

Fixed costs: better for pricing and significant savings.

## Investment

- As part of a joint SLA we agree strict hiring triggers.
- To market map, talent pool and build the delivery infrastructure we charge:
  - A discounted fee for the entire program
  - Half up-front to start the proactive work, the second half as a per higher fee upon success



Inspire achieved the volume while taking the additional burden off our procurement team through a dedicated account team to facilitate over 70+ hires through inspire over 3 quarters.

*Tech Lead, Regional Insurer*



**Statement of Works enables clients to parcel elements of work to outsource.** Such Outcome-based project delivery = the modern alternative to:

- Expensive consultancy options
- Release internal teams to do other core tasks
- Speed up roll outs

As a modern talent solutions partner, we behave more like consulting practices, delivering completed work against milestones, managing the entire process from scoping, team construction through to test and delivery.

Consultancies use businesses like Inspire to establish the ideal delivery teams, but by cutting out the middleman and coming directly to us, our clients have greater:

- Agility
- Control
- Cost savings

## Features



SOW via Inspire offers a complete suite of service options:

- Full programme management.
- On shore, near shore, and offshore delivery
- Detailed progress reporting
- Project agility to accommodate scope expansion
- Various fee structures: T&M, Milestones or a combination of both
- Contract alignment to match any concurrent agreements

## Benefits



- Our SOW model is unique:
- Delivery-focused outcomes
- Efficiencies built into all stages
- Multiple pricing options
- Unlimited talent pool, sourced globally
- Simplifying complex issues

## Investment

Depending on the program requirement:

- Cost to scope (often written off upon the contract being awarded)
- Fee against milestones / timesheets
- Success and completion bonus (by agreement)

“

We were able to scale onshore and offshore while all resources were managed by Inspire's team who provided oversight on all milestones.

*Programme Manager, Leading Global Bank*

# Off Shoring

INSPIRE



Rising demand for software solutions, the global skills deficit and the ever-increasing capabilities of off-shore development teams have made off-shoring a desirable option for many savvy companies.

Inspire, and its partners can offer off-shore solutions from over ten respected countries, including the Philippines and Vietnam, to develop digital and technology solutions for 80% of most languages and vendors. We can provide solutions from Microsoft Dynamics implementations through to whole Blockchain 3.0 systems.

## Features



Ability to hire ad-hoc support skills and staff augmentation, through to scalable pod teams.

Hire whole project teams for the duration of the project agreed with milestones.

Automated, troubleshooting AI software robots.

Full suite of collaboration tools

COE for each software solution or tool

Technical and project leads throughout the project.

Full suite of communication and reporting tools to integrate with on-shore teams

Experienced at delivery with Fortune 500 firms

Highest levels of security available

## Benefits



Accelerated development time

Higher quality outcomes

Savings of 35%+ on development costs

Access to the best technical talent at a time of a skills shortage

Reduced software bugs.

Transparent and straightforward communication across in-house and off-shore teams.

Turn-on, turn-off turn up resource capability.

Lower cost countries allows for swifter budget approval. for resources.

Model provides better mix of talent pools.

## Investment

A detailed pricing plan will be offered upon project being scoped. And our aim is to save you 35%+ on your existing tech project costs.

“

Inspire were able to provide offshore SMEs solutions we needed support. The offshore CoE provided us ad-hoc support during downtime and additional training for any module changes.

*Tech Team Lead, Leading Virtual Bank*

Whatever stage you're at in your project planning, our experts are ready to give you the advice and talent you need today.

## Email



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### Overview

**Technologies:** ERP / CRM | Software Development | Blockchain |  
Cyber Security | Application Support

**Sectors:** Finance | Insurance | Energy | Media